# THREE VILLAGE CENTRAL SCHOOL DISTRICT Stony Brook, New York



# **BOARD OF EDUCATION AGENDA MATERIALS**

DATE OF BOARD MEETING: March 21, 2018 MATERIAL SUBMITTED: March 16, 2018

OFFICE OF ORIGIN: <u>Business Services</u> CATEGORY OF ITEM: Action

TITLE: Authorization to Participate in Cooperative Bids with NCPA for Supplies, Materials, Equipment and Services.

# **STAFF RECOMMENDATION:**

Upon the recommendation of the Superintendent of Schools be it resolved that the Board of Education approve the authorization to participate in NCPA's cooperative purchasing contracts for supplies, materials, equipment and services for the 2017-18 school year as per attached.

#### **BACKGROUND - RATIONALE:**

NCPA "National Cooperative Purchasing Alliance" is a national governmental purchasing cooperative that offers competitively bid and awarded contracts with local, regional and national vendors for commonly purchased products and services allowing government entities to make compliant purchases at a valued rate. The State Education Department requires that the board of Education adopt a resolution for participation in cooperative bids.

WHEREAS, it would be in the interest of the Three Village Central School District to participate in cooperative bids with the attached list of vendors and,

WHEREAS, it is the desire of the Three Village Central School District to participate in cooperative bids for the purchase of various supplies, materials, equipment and services as NCPA and,

WHEREAS, each Board retains the legal authority to contract with the successful vendor(s) and shall not be bound by purchase contracts or other agreements made by the other Board(s), therefore, be it

RESOLVED, that the Board Of Education of the Three Village Central School District hereby agrees to participate with NCPA Cooperative Bids.

AUTHORIZED SIGN	NATURE
	William F. Connors, Jr., President
	Three Village CSD Board of Education
D 4 TTT	
DATE:	



# **About NCPA**

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

#### **NCPA's Process**

NCPA works with a lead public agency, who competitively solicits master contracts. Contracts are based on quality, performance, and most importantly pricing. These contracts are established using the following process:

- The Lead Agency issues a competitive solicitation for a product or service on behalf of NCPA and all public agencies.
- The solicitation is advertised nationally for a minimum of 30 days. You can view our current solicitations on our website.
- The solicitation contains language that allows the contract to be accessible nationally to public agencies in states whose laws allow for intergovernmental contract use (also known as "piggybacking" or "adopting")
- Vendors respond to the solicitation with sealed responses that are recorded and publicly opened.
- The Lead Agency evaluates the responses based on "Identified Evaluation Criteria" and awards contracts.

# Who Can Use NCPA's Contracts

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's cooperative purchasing contracts. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations
- Federal

# **State Statutes**

Want to see your state's laws on cooperative purchasing? Click here to view <u>your state's laws on cooperative purchasing</u>.





# **Best Buy**

Website: http://www.bestbuy.com/business

### Overview

Best Buy® is the leading provider of technology products, services and solutions, serving consumers, business owners and educators. With over 1,200 retail stores nationwide, 69% of the population lives within 10 miles of a Best Buy store, enjoying the benefits of expert service and unbeatable price. The company also has a well-established online and physical presence in Canada and Mexico.

Best Buy For Business and Best Buy Education are direct-channel divisions dedicated to providing comprehensive, single-source solutions tailored to fit your organization's needs and budget. They offer a vast selection of consumer and commercial-grade technology from all the top manufacturers. Your personal Account Manager will give you knowledgeable, unbiased advice and help with everything your school or business requires, including volume purchasing, flexible payment options and multi-location shipping. We also provide world-class Geek Squad® services, offering tech consultations and evaluations, installation, setup, protection, support, training and more.

Best Buy is part of your community and is proud to have the largest retail appliance and electronics collection program in the U.S. Trade in your qualifying old devices for credit or drop them off in store for recycling. To date, we've responsibly recycled over 1 billion pounds with a goal of 2 billion pounds by 2020.

#### **Contract Info**

Awarded Vendor:

Best Buy

Contract Awarded:

Technology Solutions

Contract Number:

01-40

Lead Agency:

Region 14 ESC

#### Contract Term:

3 year term, October 1, 2015 to October 31, 2018

\*Option to renew for five (5) additional one (1) year periods.

# **Due Diligence**

Request for Proposal:

RFP for Technology Solutions

Awarded Vendor Response:

Best Buy's Response to RFP

Evaluation:

Bid Tab & Request for RFP List

Award Letter:

Region 14 Award Letter

Advertisements:

USA Today Ad 1

USA Today Ad 2 NCPA Website Ad

# **Vendor Contact**

#### CONTRACT ASSISTANCE:

Ashley Cochran (612) 291-7828 bbfbcontracts@bestbuy.com